

Outline

8:00	Registration, Sign-In, Course Materials, Morning Coffee & Tea	
8:30	Medicaid Eligibility	Kevin Bress
	Updates to Maryland Medicaid rules Strategies to minimize accounts receivable Using a scorecard to spot problem cases Options for fixing a case gone bad	
9:45	Break	
10:00	Risk Management for the Health Care Provider	Elliott D. Petty
	Best practices to avoid being sued Electronic medical record (EMR/EHR) emerging risks I've been sued, now what...	
11:15	Legal documents – What to Ask For & What to Look For	Kevin Bress
	Distinguishing an Advance Directive from a Living Will Maryland's Statutory Power of Attorney now firmly rooted How to deal with Maryland's M.O.L.S.T. form Letters of Administration from the Orphans' Court Court's Order for Guardianship	.5 ETHICS
12:00	Lunch	
1:00	Criminal Exploitation & Abuse of the Elderly	Adam Lippe
	Latest Maryland laws implemented to prevent abuse How to spot abuse When to involve the authorities	.5 ETHICS
2:15	Break	
2:30	Case Studies in Medicaid – Single & Married Applicants	Kevin Bress
	Working through difficult cases Top 10 planning techniques used to get eligibility What lawyers are telling their clients Risk management when assisting with MA cases	
4:00	Evaluations, Adjournment, & Certificates	

Objectives

1. Identify the various methods of LTC funding.
2. Describe best practices to avoid being sued.
3. Compare the benefits of Advance Directive vs. Living Will.
4. Discuss how to manage MOLST forms.
5. Identify the latest Maryland laws implemented to prevent abuse.
6. Describe Medicaid eligibility for married and single applicants.

Target Audience

Social Workers • Nursing Home Administrators • Nurses  
Counselors • Admissions Directors • Case Managers  
Discharge Planners • Health Care Facility  
Financial/Business Office Managers  
Patient Care Coordinators • Psychologists  
Professionals working with, caring for & advising the  
elderly & their families will greatly benefit from this  
intense one-day seminar.

**Hassle-Free Cancellation Policy:** If you contact us before the event date, you can exchange for a certificate to attend another seminar, or receive a tuition refund less a \$30 cancel fee. Substitutions are permitted at any time.



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Friday  
October 18, 2019



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MARYLAND ELDERLAW 2019

• LEGAL • FINANCIAL • MEDICAID TODAY

- Latest Medicaid policy updates
- Risk management techniques for providers
- Criminal exploitation and abuse of the elderly
- Understanding legal documents
- Case studies in Medicaid



ELLCOTT CITY, MD  
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A Non-Profit Organization Connecting Knowledge with Need Since 1979

If you provide services to geriatric populations, your organization faces a legal and regulatory maze. In order to understand the needs and concerns of patients and their families, and to provide appropriate services and referrals, you are expected to have a thorough understanding of common and complex issues related to paying for medical expenses and long-term care, nursing home residents’ rights, MOLST, advance directives, guardianship, abuse and exploitation, Medicaid eligibility – and more.

Mr. Bress, Mr. Cathell and Mr. Lippe will provide current information that is crucial to understanding the legal and financial issues which impact the everyday aspects of providing health care services. You will leave this seminar with more confidence in care planning and case management of your geriatric patients.

## Speakers

**KEVIN F. BRESS, JD**, is a managing member in the Towson law firm of Pessin Katz Law, PA, where he practices in the areas of elder law, trusts, estate planning and probate. He is an adjunct professor at the University of Baltimore School of Law, where he teaches the Elder Law course as well as in the Graduate Tax Program. Mr. Bress co-authored the books, *Guiding Those Left Behind in Maryland* and *A Will Is Not Enough in Maryland*. He is a member of the National Academy of Elder Attorneys and the Maryland State Bar Association (Section on Estates and Trust Law and Section on Elder Law). Mr. Bress earned his bachelor’s degree from the University of Maryland and his JD degree and MS in Taxation from the University of Baltimore. He has presented hundreds of continuing education programs over several decades for numerous groups and is a frequent presenter for pre-retirement programs at Harford Community College and through the Community Colleges of Baltimore County.

Speaker Disclosures:

Financial: Kevin Bress is a managing member of Pessin Katz Law, PA. He receives a speaking honorarium from PESI, Inc.

Non-financial: Kevin Bress has no relevant non-financial relationship to disclose.

**ELLIOTT D. PETTY, JD**, has substantial experience representing healthcare professionals and institutions in complex medical malpractice litigation in both state and federal court. As an attorney at Pessin Katz Law, PA, Mr. Petty’s practice includes defense of individual physicians, nurse practitioners, nurse, and other health care providers in all areas of medicine as well as dentistry. He has first chair jury trial experience in Baltimore City and its surrounding counties and has also represented clients in matters in Maryland’s appellate courts. Mr. Petty represents health care providers before the Maryland Board of Physicians, Board of Nursing, and Board of Dental Examiners. He has experience defending individuals accused of federal Fraudulent Claims Act violations, including health care providers accused of Medicare and Medicaid Fraud. Mr. Petty also has extensive experience in general litigation, having represented individuals, business entities, insurers, and homeowners in personal injury and contract actions, and has experience in insurance coverage work stemming from disputed coverage situations arising out of Auto, Business General Liability, Landlord, Homeowner’s, Condominium Association and General Contractor’s insurance policies.

Speaker Disclosures:

Financial: Elliott Petty is an attorney at Pessin Katz Law, PA. He receives a speaking honorarium from PESI, Inc.

Non-financial: Elliott Petty is a member of the Maryland Bar Association’s Ethics Committee.

**ADAM LIPPE, JD**, is a career prosecutor who serves as the chief of the Economic/Cyber Crimes Unit for the Baltimore County State Attorney’s Office. In this role he manages direct reports and personally works on complex embezzlements and frauds, including identity theft, internet scams, check and credit card frauds, large material thefts, organized retail crime, financial exploitation of vulnerable adults and entitlement fraud. Mr. Lippe’s previous experience includes prosecuting juvenile, violent crimes and narcotics cases. He has been an adjunct faculty member at both the University of Maryland School of Law and University of Baltimore School of Law, UMBC and UMC and a lecturer for the National District Attorney’s Association. Mr. Lippe is a graduate of the University of Maryland School of Law and The Johns Hopkins University in Baltimore, Maryland.

Speaker Disclosures:

Financial: Adam Lippe has an employment relationship with the Baltimore County State Attorney’s Office. He receives a speaking honorarium from PESI, Inc.

Non-financial: Adam Lippe has no relevant non-financial relationship to disclose.

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By Goali Saedi Bocci, PhD

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