

OUTLINE

A FIRST LOOK AT THE 2019 CHANGES

- ICD-10 CM code update effective 10/01/2018
 - New guidelines for ICD-10 CM
 - Psychiatric Collaborative Care Management for the family practice, pediatrics, internal medicine, OB/GYN or other general practice office
 - Telehealth- modifiers, place of service, and the difference between telehealth and phone visits and who reimburses
 - Proper use of prolonged time codes – how this can help your practice immediately!
- NEW MODIFIERS AND DIFFERENCES EXPLAINED FOR HABILITATIVE AND REHABILITATIVE SERVICES

EXPERT TIPS TO MASTER THE CLAIMS SUBMISSION PROCESS

- Understand how the diagnosis drives the claim
- Recognize what a mutually exclusive diagnosis rejection is telling you
- The elements of an incident-to claim
- Discuss modifiers and how they can assist a claim
- When should documentation be submitted with the claim
- Know how and when to unbundle a code

DOCUMENTATION STRATEGIES

- What to do if you've been down coded?
- Tools to analyze and solve difficult billing problems
- Learn how to prevent a medical necessity denial
- Acceptable use of unspecified diagnostic codes
- What should you locate in the documentation to support an appeal or correction

IMPROVED BILLING PROCESSES

- Avoid costly and common errors
- Know when to query the provider
- When should you appeal and when should you "write it off"
- What information are you communicating through the coding – to understand the potential impact

Live Seminar & Webcast Schedule (Times listed in Central)

7:30 Registration/Morning Coffee & Tea
8:00 Program begins
Lunch Break: 1 hour (on your own)
3:30 Program ends

There will be two 15-min breaks (mid-morning & mid-afternoon).
 Actual lunch and break start times are at the discretion of the speaker.
 A more detailed schedule is available upon request.

Questions? Call customer service at **800-844-8260**

SPEAKER

DEBRA MITCHELL, MSPH, CPC-H, is a coding and compliance consultant and auditor, drawing from 30 years of experience in the field. She also shares her expertise through nationally presented continuing education events to benefit those working in various coding and billing roles. Debra has contributed to the development of a coding certification program and supervised a statewide Medicaid "peer review" program. Her commitment to the specialty is reflected as Debra maintains active membership in the American Academy of Professional Coders and is certified in hospital coding.

Speaker Disclosure:

Financial: Debra Mitchell receives a speaking honorarium from PESI, Inc.

Non-financial: Debra Mitchell is a member of the American Academy of Professional Coders.



PESI Inc. is proud to offer this seminar (at these locations only) free of charge (on live seminar tuition) for veterans and active duty military personnel. *Advance registration by phone required.*

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2018-2019 UPDATES! ICD-10 & CPT Codes/Guidelines – Effective October 1st!

CODING & BILLING IN HEALTHCARE

Apply the Latest Updates & Prevent Costly Errors

Nashville, TN
 February 20, 2019

Live Video Webcast
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2018-2019 UPDATES! ICD-10 & CPT Codes/Guidelines – Effective October 1st!

CODING & BILLING IN HEALTHCARE

Apply the Latest Updates & Prevent Costly Errors

- Fraudulent billing does not require intent – protect yourself from the scrutiny of increasing audits
- Telehealth - how to bill for video or online patient encounters
- New codes to bill for psychiatric care
- Document and bill for prolonged care with provider or qualified ancillary staff
- Modifiers and differences explained for habilitative and rehabilitative services
- Answers to YOUR challenging questions...when to unbundle codes, submit incident-to claims, medical necessity denials & avoid down coding

Nashville, TN
 Wednesday
 February 20, 2019

Live Video Webcast
 Wednesday
 February 20, 2019



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Coding and Billing in Healthcare: Apply the Latest Updates & Prevent Costly Errors

The Departments of Justice and Health are committing increased resources to weed out fraud, waste, and abuse in health care. In 2017 false and fraudulent billing of Medicare and Medicaid claims amounted to \$1.3 billion, resulting in criminal charges for 400 individuals. The Department of Health has also announced it will be increasing the number of Medicaid audits performed each year to prevent fraud and improper payments.

Committing fraud in health care billing does not necessarily require an intent to do so. Improper coding and submission of a claim due to a lack of knowledge and understanding is all that is necessary to land you and your doctor's office in hot water. With changes on the horizon in ICD-10, new telehealth billing protocols, and new codes relating to psychiatric care in certain primary care settings, it is more important than ever to ensure you and your staff are up to date.

In addition to avoiding claims of fraud, ensuring proper coding and submission of claims from the start will see your doctor's office reimbursed the correct amount faster and easier. In an era where providers are forced to do more with less, it is essential for a practice's survival to receive appropriate reimbursements in a timely fashion. You really can't afford to miss this one-day event!

I have saved or will make tens of thousands of dollars as a result of this knowledge. I do my own coding and wonder how much money I lost before this class. She was great!

— David, MD

OBJECTIVES

- Maximize your reimbursement through knowledgeable code selection.
- Analyze the 2019 changes to the ICD-10-CM and CPT codes to determine how they affect your practice.
- Recommend when to use attachments.
- Explain telehealth billing, with correct modifiers and POS.
- Develop the best course of action for medical necessity denials.
- Analyze the most common ICD-10-CM denials to put in to place the proper approach on the front end.
- Evaluate the best steps to ensure optimal and timely reimbursement.
- Examine bundling to know when it is best to unbundle codes.
- Illustrate proper submission of incident-to claims.
- Recognize strategies to avoid down coding.

Excellent seminar! Course will pay for itself many times over.

Who Should Attend

- Coding and Billing Staff
- Medical Records Staff
- Office Managers
- Physicians
- Physician Assistants
- Nurse Practitioners
- Nurse Managers
- Chiropractors
- Dentists
- Physical Therapists
- Occupational Therapists

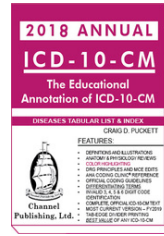
Seminar on CD or DVD Package: You can purchase a self-study package on the subject. You will receive a set of CDs or DVDs that include a digital copy of the seminar manual and post-test/evaluation. You and your colleagues can receive CE hours for a nominal fee. To determine if homestudy credits are available for your profession go to www.pesirehab.com or call 800-844-8260. Check with your licensing board to verify acceptance of self-study credits for license renewal. Order today by using the order form on this brochure or by calling 800-844-8260.

Hassle-Free Cancellation Policy:

If you contact us before the event date, you can exchange for a CD or DVD on the subject (self-study continuing education credit may be available), a certificate to attend another seminar, or receive a tuition refund less a \$30 cancel fee. Substitutions are permitted at any time.



SAVE BY INCLUDING THESE PRODUCTS WITH SEMINAR REGISTRATION!



2018 ICD-10-CM Annual Version

FEATURES:

- Definitions & illustrations
- Anatomy & physiology reviews
- Color highlighting
- DRG principles & MCE edits
- AHA coding clinic® reference
- Official coding guidelines
- Differentiating terms
- Invalid 3, 4, 5, & 6 digit code identification
- Complete, official ICD-10-CM text
- Most current version - FY2018
- Tab-edge divider printing
- Best value of any ICD-10-CM



Treating Chronic Pain

Pill-Free Approaches to Move People From Hurt To Hope

By Martha Teater, MA, LMFT, LCAS, LPC and Don Teater, MD, MPH

The best treatment for chronic pain isn't found in a doctor's office or pharmacy—it's in the therapist's office. Written by a mental health professional and a physician with over 50 years combined experience, this skills manual will teach you how to treat pain without pills and with confidence, using cutting-edge assessments, insights and interventions.

Live Webcast Details and Live Webcast Continuing Education Credit Information

Join us on February 20, 2019, for this live, interactive webcast!

Invite your entire office and, like a live seminar, "attend" the webcast at its scheduled time. It's easy and convenient! Webcasts provide everything you need for a premier educational experience including real-time video and audio of the speaker. See and hear the speaker, ask questions via email and have them answered during the webcast, and watch the slides all on your computer screen. Seminar materials are available for download. One CE Certificate is included. Certificates of Completion can be printed after completing and passing the on-line post-test evaluation. Additional certificates are available for \$29.99 USD per participant. Please see "live seminar schedule" for full attendance start and end times. NOTE: Boards do not allow credit for breaks or lunch. For CE information for the live webcast, please visit: www.pesi.com/webcast/67861

Live Seminar Continuing Education Credit Information

Credits listed below are for full attendance at the live event only. After attendance has been verified, pre-registered attendees will receive an email from PESI Customer Service with the subject line, "Evaluation and Certificate" within one week. This email will contain a link to complete the seminar evaluation and allow attendees to print, email or download a certificate of completion if in full attendance. For those in partial attendance (arrived late or left early), a letter of attendance is available through that link and an adjusted certificate of completion reflecting partial credit will be issued within 30 days (if your board allows). Please see "live seminar schedule" for full attendance start and end times. NOTE: Boards do not allow credit for breaks or lunch.

If your profession is not listed, please contact your licensing board to determine your continuing education requirements and check for reciprocal approval. For other credit inquiries not specified below, or questions on home study credit availability, please contact cepesi@pesi.com or 800-844-8260 before the event.

Materials that are included in this course may include interventions and modalities that are beyond the authorized practice of mental health professionals. As a licensed professional, you are responsible for reviewing the scope of practice, including activities that are defined in law as beyond the boundaries of practice in accordance with and in compliance with your professions standards.

PESI, Inc. offers continuing education programs and products under the brand names PESI, PESI Healthcare, PESI Rehab and Psychotherapy Networker.

CODERS: Please contact PESI, Inc. at 800-844-8260 or info@pesi.com for information about continuing education credits for billing coders.

DENTISTS: PESI, Inc. is designated as an Approved PACE Program Provider by the Academy of General Dentistry. The formal continuing education programs of this program provider are accepted by AGD for Fellowship, Mastership and membership maintenance credit. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. The current term of approval extends from 10/1/2015 to 9/30/2021. It is offered for 6.0 credit hours. Provider ID# 217543.

NURSES/NURSE PRACTITIONER/CLINICAL NURSE SPECIALISTS: PESI, Inc. is accredited as a provider of continuing nursing education by the American Nurses Credentialing Center's Commission on Accreditation.

Nurses in full attendance will earn 6.0 contact hours. PARTIAL CONTACT HOURS WILL BE AWARDED FOR PARTIAL ATTENDANCE.



OCCUPATIONAL THERAPISTS & OCCUPATIONAL THERAPY ASSISTANTS:

PESI, Inc. is an AOTA Approved Provider of continuing education. Provider #: 3322. Full attendance at this course qualifies for 6.0 contact hours or .6 CEUs in the Category of Domain of OT and Occupational Therapy Process. Partial credit will be issued for partial attendance. The assignment of AOTA CEUs does not imply endorsement of specific course content, products, or clinical procedures by AOTA. Course Level: Intermediate.

PHYSICAL THERAPISTS & PHYSICAL THERAPIST ASSISTANTS: This activity consists of 6.0 clock hours of instruction that is applicable for physical therapists. CE requirements for physical therapists vary per state/jurisdiction. Please retain the certificate of completion that you receive and use as proof of completion when required.

TENNESSEE PHYSICAL THERAPISTS & PHYSICAL THERAPY ASSISTANTS: This course has been submitted to the Tennessee Physical Therapy Association for review. Credit is pending. Please contact our customer service department for the most current information.

PHYSICIANS: PESI, Inc. is accredited by the Accreditation Council for Continuing Medical Education to provide continuing medical education for physicians.

PESI, Inc. designates this live activity for a maximum of 6.0 AMA PRA Category 1 Credit(s)™. Physicians should only claim credit commensurate with the extent of their participation in the activity.

PHYSICIAN ASSISTANTS: AAPA accepts certificates of participation for educational activities certified for AMA PRA Category 1™ from organizations accredited by ACCME or a recognized state medical society. Physician assistants may receive a maximum of 6.0 hours of Category 1 credit for completing this program.

OTHER PROFESSIONS: This activity qualifies for 360 minutes of instructional content as required by many national, state and local licensing boards and professional organizations. Save your course outline and certificate of completion, and contact your own board or organization for specific requirements.

Have a seminar idea? A manuscript to publish?

The nation's top speakers and authors contact PESI Rehab first. If you are interested in becoming a speaker, or have a new topic idea, please contact Orion Tarpley at otarpley@pesi.com or call (715) 855-5262.

How to Register

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ADA NEEDS

We would be happy to accommodate your ADA needs; please call at least two weeks prior to the seminar date.

WALK-INS

Walk-ins are welcome but admission cannot be guaranteed. Call M-F 7:00-6:00 Central Time for space availability if registering within one week of seminar.

TUITION OPTIONS

• **FREE Military Tuition:** PESI Inc. is proud to offer this seminar (at these locations only) free of charge (on live seminar tuition) for veterans and active duty military personnel. Advance registration by phone required.

• **\$30 Tuition:** If you are interested in being our registration coordinator for the day, go to: www.pesirehab.com/coord for availability and job description, or call our Customer Service Dept. at 800-844-8260.

• **Groups of 10 or more:** Call 800-844-8260 for discounts.

• **Discounted Student Rate:** As part of its mission to serve educational needs, PESI, Inc. offers a reduced rate of 50% off standard tuition for students. Enclose a current student schedule with registration form. Go to www.pesirehab.com/faqs or call 800-844-8260 for details. Advance registration required.

Cannot be combined with other discounts.

1 Please complete entire form (to notify you of seminar changes): please print; staple duplicate forms.

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*Attendees add applicable state and local taxes except in AK, DE, MT, NH, OR

WEBCAST with downloadable seminar manual

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4 Indicate method of payment:

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Insurance Coding and Billing for the Medical Office

___ Seminar on DVD* (video) \$199.99 (RNV020684)

___ Seminar on CD* (audio) \$199.99 (RNA020684)

___ 2018 ICD-10-CM Annual Version book* \$74.95 (SAM085575)

___ Treating Chronic Pain book* \$24.99 (PUB085190)

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